



## Client Forecasting & Current Topic Seminar

*This seminar is being provided for K-12 Business Consulting forecast clients and their guests at no cost. We will be applying for approval of 5.0 CUE credits with OASBO for this training. We will also address features about the K-12 forecasting model at this event which may be helpful to you at this point in the year with FY18 & FY19 state budget deliberations.*

**Date:** March 13, 2017  
**Event Start Time:** 8:30 a.m.  
**Location:** Quest Conference Center  
8405 Pulsar Place, Columbus Ohio 43240  
**Registration:** Reserve your spot online at [www.k12consulting.net](http://www.k12consulting.net)

- 8:00 – 8:30** Registration - coffee, juices, bagels and donuts
- 8:30 – 8:45** Welcome, Overview of the day and introduction of K-12 Consultants
- 8:45 – 9:15** **Economic Update** “Is Ohio approaching a recession or is this self-inflicted?”– Chris Mohr
- 9:15 – 10:00** **ADM estimates and your ADM history** – Cindy Ritter K-12 Consultant
- 10:00 -10:15** Break
- 10:15 to 11:00** **State Budget Update** – Jeff McCuen, Worthington CSD CFO/K-12 Consultant
- 11:15 to 12:15** **Modeling with K-12 Forecast Model** – we will demonstrate how you can model with the K-12 model: 1) SFPR state budget 2) wage increases, 3) staff Plan and 4) levy modeling. – Chris Mohr
- 12:15 – 1:00** Lunch (provided) and networking
- 1:00 – 1:30** **Using the Revision Tab in the Model** – Jeff McCuen
- 1:30 – 2:15** “What’s in your monthly report?” **Monthly financial reporting that ties to your 5 year forecast baseline year** – Dale Miller & Nicole Cottrell, K-12 Consultants
- 2:15 – 2:30** Break – brownie and confections
- 2:30 – 3:00** Budget Documents tying it all together – Dale Miller & Jeff McCuen
- 3:00 – 3:15** **Trend Analysis Reports** – “Districts that care....compare” Chris Mohr
- 3:15 - 3:45** **Capital Planning**...Should you have a 5 year capital plan to compliment your 5 year forecast and how you can obtain one cost effectively?– Jeff Gordon, Olentangy LSD Business Manager
- 3:45 – 4:00** Wrap up and adjournment