



WAUSEON EXEMPTED VILLAGE SCHOOLS

930 E Oak St.
Wauseon, OH 43567
Phone: 419-330-2009
Fax: 419-335-3978

February 3, 2020

Dear K-12 Consulting,

We wanted to drop you a note to say thank you on behalf of the Wauseon Exempted Village Schools for the recent food service consulting engagement completed by K-12 Consulting. When we looked into hiring K-12 for our engagement we were struggling with the cost component. However following our opening discussions with Chris Ashley, coupled with our long-term partnership with K-12 we felt comfortable moving forward. It did not take long to realize we had made the right decision.

Like many Ohio school districts, our food service operations had begun seeing a trend of deficit spending. Fortunately for us this was a wakeup call and a fairly recent event, therefore not much damage had been done. At the conclusion of our 2019 school year our Leadership team made the decision to hire K-12. We have to say we could not be happier. Chris Ashley did everything he said he would do, when he said he would do it and how he explained the process to us on our very first call. Acting on one of his first of many observations/recommendations more than covered the K-12 fee we were concerned about.

Chris provided us an extensive, easy to read and follow executive summary at the conclusion of our engagement. We have begun the process of implementing several of Chris' recommendations. As a result of the K-12 work coupled with our leadership team follow up and planning we have been able to develop a long term plan for success. Had we not taken the steps to engage K-12 there is no telling how long it may have taken to get us back on track.

In conclusion, Wauseon Exempted Village Schools would not hesitate providing a recommendation to any district in Ohio that is considering an engagement with K-12 and Chris Ashley. Whether the district is in a deficit spending situation or merely needs a fresh set of eyes for an in depth review of operations in order to leverage new opportunities, in our opinion you need look no further.

Sincerely,

Troy Armstrong, Superintendent
David R. Fleming, Treasurer
Jenifer Tester, Food Service Supervisor